

The curriculum includes core courses in the undergraduate program. In the curriculum, in the 1st semester, there are 20 ECTS and in the 2nd semester, 13 ECTS of core courses, totaling 33 ECTS. This comprises four ECTS elective courses and 29 ECTS mandatory courses.

### Undergraduate Program — Basic Domain Courses (Core)

Course Code	Course Name	Type	Mandatory (M)	Mode (In-Person Y / Remote U)	ECTS
UAT-0101	Introduction to Economics 1	Core area	M	Y	4
UAT-0103	General Business Administration	Core area	M	Y	4
UAT-0105	General Law	Core area	M	Y	4
UAT-0109	Mathematics	Core area	M	Y	4
UAT-0111	Financial Accounting I	Core area	M	Y	4
— (2nd Semester)	—	—	—	—	—
UAT-0102	Introduction to Economics 2	Core area	M	Y	4
UAT-0110	Financial Accounting II	Core area	M	Y	4
UAT-0203	Foreign Trade Operations 1	Core area	M	Y	5

The curriculum also includes specialized field courses. In the 2nd semester, there are 16 ECTS, in the 3rd semester, 38 ECTS, in the 4th semester, 38 ECTS, in the 5th semester, 35 ECTS, in the 6th semester, 39 ECTS, and in the 7th semester, 30 ECTS, totaling 168 ECTS. In the 8th semester, the “Professional Training in Business” course carries 30 ECTS. The total for specialization field courses is 230 ECTS, of which 88 ECTS are elective and 142 ECTS are mandatory.

### Undergraduate Program — Specialization Field Courses

#### 2nd Semester

Course Code	Course Name	Course Type	Mandatory (M) / Elective (E)	Mode	ECTS
UAT-0104	Management and Organization	Specialization	M	Y	4
UAT-0106	Commercial Law	Specialization	M	Y	4
UAT-0108	Business & Financial Mathematics	Specialization	M	Y	4
UAT-0112	Entrepreneurship	Specialization	M	Y	4

#### 3rd Semester

Course Code	Course Name	Course Type	Mandatory	Mode	ECTS
UAT-0201	Professional English	Specialization	M	Y	4
UAT-0203	Foreign Trade Operations 1	Core area	M	Y	5
UAT-0205	Financial Management	Specialization	M	Y	4
UAT-0207	International Business	Specialization	M	Y	5
UAT-0209	International Economics	Specialization	E	Y	4
UAT-0213	Accounting for Foreign Trade Operations	Specialization	E	Y	4
UAT-0215	Customs Procedures & Free Zones	Specialization	E	Y	4

#### 4th Semester

Course Code	Course Name	Course Type	Mandatory	Mode	ECTS
UAT-0202	Professional English 2	Specialization	M	Y	3
UAT-0204	Foreign Trade Operations 2	Specialization	M	Y	4
UAT-0206	International Financial Management	Specialization	M	Y	3
UAT-0208	Internship	Specialization	M	Y	5
UAT-0210	Human Resources Management	Specialization	M	Y	3
UAT-0212	Behavioral Economics	Specialization	E	Y	4
UAT-0214	International Marketing	Specialization	E	Y	4
UAT-0218	International Economic Institutions	Specialization	E	Y	4

#### 5th Semester

Course Code	Course Name	Course Type	Mandatory	Mode	ECTS
UAT-0301	Foreign Language: Speaking & Writing Skills	Specialization	M	Y	3
UAT-0303	Organizational Behavior	Specialization	M	Y	3
UAT-0305	Logistics Management	Specialization	M	Y	4
UAT-0307	Customs Legislation	Specialization	M	Y	5
UAT-0309	Foreign Trade & Exchange Legislation	Specialization	E	Y	4
UAT-0311	Statistics	Specialization	E	Y	4
UAT-0313	German III	Complementary / Proficiency	E	Y	4
UAT-0315	Money and Banking	Specialization	E	Y	4

#### 6th Semester

Course Code	Course Name	Course Type	Mandatory	Mode	ECTS
UAT-0302	Foreign Language: Speaking & Writing Skills	Specialization	M	Y	5
UAT-0304	Foreign Trade Documentation & Applications	Specialization	M	Y	5
UAT-0306	Strategic Management	Specialization	M	Y	5
UAT-0308	Behavioral Sciences	Specialization	M	Y	4
UAT-0310	International Trade Law	Specialization	E	Y	4
UAT-0312	E-Commerce	Specialization	E	Y	4

## 7th Semester

Course Code	Course Name	Course Type	Mandatory	Mode	ECTS
UAT-0401	Foreign Language Seminar	Specialization	M	Y	4
UAT-0403	Correspondence & Reporting Techniques in Foreign Trade	Specialization	M	Y	5
UAT-0405	Financial Supports & Incentives	Specialization	M	Y	5
UAT-0407	Contemporary Management Techniques	Specialization	M	Y	4
UAT-0409	Turkish Economy	Specialization	M	Y	4
UAT-0413	Business & Social Security Law	Specialization	E	Y	4
UAT-0415	Graduation Project	Specialization	E	Y	4

## 8th Semester

Course Code	Course Name	Course Type	Mode	ECTS
UAT-0402	Professional Training in Business (Internship)	Application / Practical	30	

The program also includes competency-complementary courses ( optional and mandatory). In the 1st semester, there are 12 ECTS; in the 2nd semester, 6 ECTS; in the 3rd semester, 8 ECTS; in the 4th semester, 4 ECTS; in the 5th semester, 7 ECTS; in the 6th semester, 7 ECTS; and in the 7th semester, 4 ECTS, summing to a total of 48 ECTS. This consists of 24 ECTS elective and 24 ECTS mandatory courses.

## Competency-Complementary Courses

Semester	Course Code	Course Name	ECTS	Mandatory / Elective
1st	KRY-100	Career Planning	2	M
1st	UAT-0107	Computer Usage & Office Applications	4	M
1st	ATA-160	Atatürk's Principles & History of Reforms I	2	M
1st	ING-101	English I	2	M
1st	TUR-170	Turkish Language I	2	M
2nd	ATA-260	Atatürk's Principles & History of Reforms II	2	M
2nd	ING-102	English II	2	M
2nd	TUR-270	Turkish Language II	2	M
3rd	UAT-0211	German I	4	E
3rd	GNC-002	Volunteerism Activities	4	E
4th	UAT-0216	German II	4	E
5th	UOS-801	University Common Elective I	3	M
5th	UAT-0313	German III	4	E
6th	UOS-802	University Common Elective II	3	M
6th	UAT-0314	German IV	4	E
7th	UAT-0411	Effective Communication & Presentation Skills	4	E